

Lyons Salt Company: Where the People Make the Difference

Lyons Salt Company always prides itself on great people making a difference. Each person on the Lyons Salt team plays an integral part in meeting the growing demand of our customer needs while continually elevating the value of our products. For almost one hundred years Lyons Salt has been providing de-icing salt to help the roadways in the Midwest become safer during the icy winter weather and giving animal nutrition products for the vitality of livestock. Animal nutrition grade salt must meet strict purity standards. Lyons Salt exceeds the minimum regulatory standards by maintaining both Hazard Analysis and Critical Control Points (HACCP) compliance and Safe Feed Safe Food (SFSF) certification. The employees at Lyons Salt have really made the difference in building the confidence of our customers. From quality product preparation to an excellent safety culture these employees have shown what it takes to make Lyons Salt a success. We, at Lyons Salt, have always held each other to high standards of excellence. This has been a key factor in building the growth and confidence that is desired. Kissner, a key salt supplier headquartered in Ontario Canada, saw this strong organization and in October of 2015 purchased Lyons Salt. Together we are building a greater reputation in the salt industry. We expect to move forward with a determination to remain a leading player in the quality and safety within the industry.

Pride Ag Ace Hardware carries line of Kansas made ag products

By Karen La Pierre

The Pride Ag Resources Lyons Ace Hardware, 1121 W. Main, carries more than a full line of Ace hardware products. They also carry Pride Ag Resources products including fertilizer formulated for Kansas soil and feed. This includes horse, swine and chicken. For those that order a ton at a time, they can have it custom mixed, said Matt Stafford, store manager. Those products have been manufactured in Pride Ag's feed and fertilizer plants in Kansas.

Pride Ag began over 100 years ago in Dodge City as the Dodge City Cooperation Exchange. Through acquisitions and mergers, they now own coops and grain elevators across western Kansas, and feed and fertilizer plants. They own five Ace Hardware locations.

The 18,000 square foot Lyons store was added in August 2015. It just made business sense.

"We've been real happy with the location so far. (Trucks) come to Lyons quite often for salt that we sell in our coops--salt for cattle and softer salt sold in coop locations," Stafford said. "It made sense to when this location came available to bring trucks full and they could go back full with salt to our warehouse in Dodge City."

The store also carries stock tanks, cattle panels, and a line of snacks such as cherry amaretto jelly, sarsaparilla soda and candied jalapenos.

"We try whenever possible to support Kansas businesses," Stafford said, recommending the candied jalapenos.

"They're actually really good. They have a bit of a following—as people try them, they get hooked on them," he said. "They're sweet with a bit of a kick."

They carry Wilde tools made in Hiawatha, and truck tool boxes made in southwest Kansas.

Pride Ag Resources likes to receive feedback from the area, and add products based on that.

"We're still looking to add to our mix," Stafford said. "We've added numerous items based on discussions from the community."

Also, the store has some rental equipment. They have partnered with Hilti to rent jack hammers, concrete breakers, core drillers, lawn care equipment and aerators detachers. Customers can rent for half-days or full-days.

"We have a really good selection of paint," Stafford said. "The Ace lines of paint we carry always rate in the top of the consumer magazines."

"We have a wide selection of colors we can mix."

For the future, "we're planning on continuing to grow, continuing



Matt manager of the Pride Ag Resources Lyons Ace Hardware holds of a bag of the store's own line of ag products, including lawn fertilizer and horse, swine and chicken feed. Photo by Karen La Pierre

to serve the needs of the people in Lyons and surrounding area," Stafford said. "If there's something we don't carry, chances are we can get it for a customer."

"We're happy to be here in Lyons."

Stafford is a Kansas native and moved to Lyons with his wife in August. They have bought a house and are enjoying the community, he said.

Call 620-257-5000 for more information.

David Liquor has large selection of domestic and imported spirits and liqueurs

David Retail Liquor opened for business in September of 2005. The owners, Terry and Erna David, purchased Cline Retail Liquor from Phil and Karen Cline.

The Davids moved to Lyons in 1995 when Terry was hired as Director of Rice County EMS. He continues in that capacity as well as Director of Emergency Management. Erna runs the day-to-day operations of the liquor store.

The Clines enlarged the store in 2003 to include a walk-in wine cooler in the huge back room. David Retail Liquor retains that concept and has a large selection of wines as well as domestic and imported beers, spirits and liqueurs.

Special orders are always welcome. If it is sold in Kansas, they will order it for you.

The Davids believe in customer service and the owners and staff strive to provide excellent customer service in all their encounters. Stop in soon and shop with David Retail Liquor. And Like us on Facebook!



Hours:
Mon.-Thurs.-10am-10pm
Fri. & Sat.-10am-11pm
Sunday-noon-6pm

David Retail Liquor
715 East Main - Lyons
620-257-5165

Proud to be in business in Rice County since October 2005





YETI®
20 oz.
Rambler
\$29.99



YETI®
Rambler
Colster
\$29.99



YETI®
30 oz.
Rambler
\$39.99



1121 W. Main • Lyons
620-257-5000