



These faucets are on display at the Comfort Pro Inc. facility, 503 Williams, in Great Bend. The company does heating, cooling and plumbing in residential and commercial buildings. (Photo by Karen La Pierre)

**Success story:**

# Comfort Pro continues to grow

**BY KAREN LA PIERRE**

Now running 15 trucks, Comfort Pro Inc. has grown tremendously since its beginning. The business started in 2008 with one truck.

Owned by Barry Stalcup, it now has 20 employees and a location in Great Bend, as well as location in Larned.

In December, 2014 Stalcup bought M&F Plumbing and merged the two businesses into what is now Comfort Pro Inc.

The business sells heating, cooling, and plumbing for both commercial and residential buildings.

Future expansion in Larned is coming, and in 2016, Comfort Pro will have a new building in Larned.

Business is going very well, Stalcup said. He has worked in the field for over 20 years, starting with another heating and air conditioning company prior to opening Comfort Pro.

He carries Bryant and Carrier furnaces and air conditioners.

"It's what I've dealt with all of my life," he said. "We have the best customer satisfaction on those."

They are not limited to those two brands.

"We repair every brand and (install for) new construction" Stalcup said.

They also sell faucets, water conditioning systems such as softeners and reverse osmosis treatment, and water heaters, both traditional and tankless water heaters. They have a show room in Great Bend, 503 Williams, to display items.

Nothing is worse during cold winter days than having the furnace quit working. Comfort Pro performs emergency

repairs on nights and weekend. They have a 23,000 square foot shop in Great Bend for custom duct work. They also keep supplies on hand, if possible.

Comfort Pro is one of the few companies in central Kansas that will trouble shoot, repair and replace boilers.

They focus on customer satisfaction, emphasizing quality, and following up with the customer to make sure everything went right.

Radon is the second leading causes of lung cancer, and Comfort Pro can test for radon and is certified to mitigate it. Radon occurs naturally in the soil and seeps into buildings.

Stalcup wants to continue focusing on growing as much as they can and continuing to do what they are doing.

He is married to his wife Daphne and has three children, Mason, Kennedy and Averi. Stalcup grew up on a farm south of Great Bend and has lived here all of his life.

Call Comfort Pro at 620-793-4208 in Great Bend or 620-285-3966 in Larned or toll free at 800-937-3030 for more information.



**Owner Barry Stalcup**

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