# **BUSINESS & INDUSTRY** Lyons News • Plains & Progress **Making Milestones: The** Lyons Salt Company Story

In December 2016 Lyons Salt Company reached the great milestone of working over 1 Million Hours without a Lost Time Incident. As we like to say, it takes the right people in the right places doing the right thing to bring us to such an incredible milestone as this. We are grateful for those many

individuals who work so diligently to aid in our safety and success, ensuring that we all have the opportunity to go home at the end of the shift, safe and healthy. Without this safety culture we would not be able to meet the demand of our customers in order for them to keep the roads safe for the public

throughout the Midwest.

In 1916 the shaft to the Lyons Salt mine was started and in 1917 production began. This year, 2017, marks the mine's 100 Year Anniversary and we are excited to be able to celebrate this great milestone for Lyons and Lyons Salt Company. Over 100 years ago George

Kelly came up with some great ideas to put this salt mine on the map and others listened. Today Lyons Salt Company strives to carry on that same tradition of recognizing and implementing great ideas which have helped us become safer and more successful in the industry. How grateful we are to everyone who has supported, in any way, the mine site and helped to make this a success for the company, city and the whole Midwest. Lyons Salt Company is proud to be a part of this community and we hope to continue to bring safety and success here locally and to our customers afar.

### Pride Ag Ace Hardware carries line of Kansas made ag products

**By KAREN LA PIERRE** The Pride Ag Resources Lyons Ace Hardware, 1121 W. Main. carries more than a full line of Ace hardware products. They also carry Pride Ag Resources products including fertilizer formulated for Kansas soil and feed. This includes horse, swine and chicken. For those that order a ton at a time, they can have it custom mixed, said Matt Stafford, store manager. Those products have been manufactured in Pride Ag's feed and fertilizer plants in Kansas.

Pride Ag began over 100 years ago in Dodge City as the Dodge City Cooperation Exchange. Through acquisitions and mergers, they now own coops and grain elevators across western Kansas, and feed and fertilizer plants. They own five Ace Hardware locations.

The 18,000 square foot Lyons store was added in August 2015. It just made business sense.

"We've been real happy with the location so far. (Trucks) come to Lyons quite often for salt that we sell in our coops--salt for cattle and softener salt sold in coop locations," Stafford said. "It made sense to when this location came available to bring trucks full and they could go back full with salt to our warehouse in Dodge City." The store also carries stock

tanks, cattle panels, and a line of snacks such as cherry amaretto jelly, sarsaparilla soda and candied jalapenos.

"We try whenever possible to support Kansas businesses," Stafford said, recommending the candied jalapenos.

"They're actually really good. They have a bit of a following—as people try them, they get hooked on them," he said. "They're sweet with a bit of a kick."

They carry Wilde tools made in Hiawatha, and truck tool boxes made in southwest Kansas.

Pride Age Resources likes to receive feedback from the area, and add products based on that.

"We're still looking to add to our mix," Stafford said. "We've added numerous items based on discussions from the community."

Also, the store has some rental equipment. They have partnered with Hilti to rent jack hammers, concrete breakers, core drillers, lawn care equipment and aerators detachers. Customers can rent for half-days or full-days.

"We have a really good selection of paint," Stafford said. "The Ace lines of paint we carry always rate in the top of the consumer magazines.

"We have a wide selec-



Matt manager of the Pride Ag Resources Lyons Ace Hardware holds of a bag of the store's own line of ag products, including lawn fertilizer and horse, swine and chicken feed. Photo by Karen La Pierre

to serve the needs of the people in Lyons and surrounding area," Stafford said. "If there's something we don't carry, chances are we can get it for a customer.

"We're happy to be here in Lyons."

Stafford is a Kansas native and moved to Lyons with his wife in August. They have bought a house and are enjoying the community, he said. Call 620-257-5000 for more information.

"Pride Ag Ace Hardware, **Rice County's** 

#### tion of colors we can mix." For the future, "we're planning on continuing to grow, continuing

## David Liquor has large selection of domestic and imported spirits and liqueurs

David Retail Liquor opened for business in September of 2005. The owners, Terry and Erna David, purchased Cline Retail Liquor from Phil and Karen Cline.

The Davids moved to Lyons in 1995 when Terry was hired as Director of Rice County EMS. He retired from that position June, 2016, after 21 years at the helm. He is now EMS

Chief at Reno Co. EMS at Hutchinson Regional Medical Center, where he began his EMS career. Erna runs the day-to-day operations of the liquor store.

The Clines enlarged the story in 2003 to include a walk-in wine cooler in the huge back room. David Retail Liquor retains that concept and has a large selection of wines as well as

domestic and imported beers, spirits and liqueurs. Special orders are always welcome. If it is sold in Kansas, they will order it for you.

The Davids believe in customer service and the owners and staff strive to provide excellent customer service in all their encounters. Stop in soon and shop with David Retail Liquor. And Like us on Facebook!





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Hardware

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