

Haynes Electric, Inc. - Do the right thing, and do it well

The secret to keeping a business going for 54 years, according to Jim Haynes, is to do the right thing, and do it well.

When that happens, the business goes to the top of everyone's short list.

Jim and Suzan Haynes, president and vice-president of Haynes Electric, Inc. in Larned, purchased the business located at 321 W. 14th Street from Jim's parents, Stan and Norma Haynes, in 1992.

Then, as now, the electrical contractor adopts a family-owned, family-operated, family-centered philosophy that shows through in their commercial construction and contract work.

"It's easy to keep the business going when you do quality work," Jim said. "I think, in our industry, we see so many of our kind of businesses come and go," echoed his wife Suzan. "We don't work with a lot of people that have been around for 50-plus years. It really is a testament to Jim's dad and to Jim."

Haynes Electric's focus is electrical new construction, which is evident in several area projects, such

as the Russell Hospital addition; the USD 495 elementary school/high school buildings project; seven schools in Dodge City and the Performing Arts Building at Barclay College in Haviland. Currently, they are working on projects in Larned, Russell, Dodge City, Hays and Great Bend.

"We try to work within an hour's drive, normally, so we can get back and forth back home in a day so all can be home with family," Suzan said, reinforcing the family work ethic. "Occasionally we have a crew stay out of town, but we don't like to do that. We are very family oriented, we have been since we were first married. We want our guys to be home with their families."

The staff of qualified electricians runs seasonally from about 20 to 30, depending upon the workload, which has been steady. The company's traditionally high standards keep them on top of the short list of construction managers such as Simpson Construction, Hutton Construction and J.E. Dunn.

"The nice thing is that our superintendents don't just watch out

for us, they look out for every trade," Jim said. "Today's construction world is different; you have construction managers, who are concerned about performance and price. But, any time those guys come out to this area, we get the first phone call. They call us because we're cost-effective, and they want us on board as quickly

as they can get us."

Both Larned natives, Jim and Suzan stay involved with their community through committees and service work. Suzan serves on the community-owned State Theatre board, now in its 15th successful year, and the Pawnee Valley Community Hospital Foundation. Jim serves is on several boards for the City of Larned.

~ From the Tiller & Toiler Archives ~

The Tiller and Toiler
Friday, October 1, 1909
Had a Guilty Conscience

Randolph Moss received a letter a few days ago from San Pedro, California, signed by Mrs. J. O. Axner, that is worthy of publication, as follows:

"Mr. R. Moss, Larned, Kansas

Dear Sir: - While in Kansas I passed along your corn and saw green corn in your field. There were such few ears in the field that I thought it would never be gathered, and that you would never miss a few roasting ears, so helped myself. Well, when I came to prepare the corn I found three ears that were fit to cook. I enclose to you 10 cents in stamps to pay for the corn taken.

Yours very truly, Mrs. J. O. Axner."

Mr. Moss was very much surprised to get the letter and the stamps, and thinks that Mrs. Axner is certainly an honest woman. She was probably passing through overland and gathered the corn from a field south of Garfield, as this is where Mr. Moss' cornfield is located.

Schartz Automotive offers full-service automotive repair, quality parts

Schartz Automotive's brother mechanics team Stephen and Joe Schartz got an early start in their mechanical career on the family farm.

In the fall of 2011, they assumed operation of their own business.

Schartz Automotive, located at 1412 105th Ave. in Larned, features a team of brothers with a half-decade of repair service experience between them.

Stephen Schartz, owner and manager,

said that his career in mechanics got an early start, from his teenaged days working on the family farm near Rozel.

"I was in maybe eighth grade, when I and my brother Joe put head gaskets in an old '62 GMC pickup that we had," Schartz said. "We'd worked on machinery at the farm, and everything seemed to work OK."

Stephen received additional training following graduation from Pawnee Heights High

School, and came back to the farm. He then went to work at local Ford in 1989, continuously until the opportunity came up to go on his own, he said.

Joe has been retained as the shop technician. "Together, we've got over 57 years of automotive service and repair experience," Stephen said.

Stephen purchased the business in 2011.

In addition to full-service automotive repair, Schartz Automotive of-

fers Bumper-to-Bumper auto parts, at (620) 285-3917. Our service motto is "Service in the difference, WE GET IT!"

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