



David Ferrell has opened Still Small Junk Remover and can haul away all sorts of trash from your property. He can be reached at (931) 743-6013.

Business Pulse

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That's where David Ferrell can lend a hand. He's started a new business called Still Small Junk Remover and he'll travel throughout Warren County and into surrounding counties.

"If you don't want to deal with the hassle, leave the headache to me," said David.

He's toyed with the idea of a junk removal business for years and recently discovered firsthand what a valuable service it can be. He had some renters move out and leave his house in shambles.

"I was looking around at all the things they left behind and I thought to myself, 'This is something I'd rather pay someone to do,'" said David.

He said when there is a home foreclosure, the property is often left with items all over the place, inside and out. David said he can remove all those items and save the bank or realtor the trouble.

"The quicker it's clean, the quicker it can be sold," said David. "This can be a great service for somebody flipping a house or for somebody who has inherited property. If it's a close family member, you might not want to go in there and look through all their personal things. It might be more convenient to pay to have it done for you."

David says it would be very hard for him to develop a set pricing system because all jobs are going to be different to some degree. He says some jobs with a lot of



Get ready to open wide. A building that will be home to Aspen Dental is under construction next to Applebee's at Cumberland Plaza.

scrap metal involved could be extremely affordable because he can sell the metal and earn money that way.

He can remove tires, mountains of tires, and he can do simple jobs like hauling off a washer and dryer or some furniture if the person doesn't have access to a pickup.

He can't remove any type of hazardous material. He also can't touch a meth house because he doesn't have the proper certification.

If you'd like an estimate, David says the most convenient method is to text him your address so he can put it in his GPS and find your home. His number is 743-6013. He can also be messaged through Facebook by typing in his business name.

MORE STORAGE ON THE WAY

Using the previous segment on junk removal as a barometer, I feel comfortable in saying folks have no shortage of stuff. If you have more stuff than you can keep in your home, and don't want it hauled off, perhaps you'd like to rent a mini storage unit.

If you're interested in climate-controlled storage, which is growing in popularity, Jimmy Yates of Custom Construction is building a new storage facility on Highway 8. It's located next to his business and across the road from the Kubota dealership.

"We hope to have it ready this year," said Jimmy, who was on site Friday morning as gravel was being spread. Like



Foundation work is taking place on Highway 8 near the Kubota dealership and next to Custom Construction for what will be climate-controlled storage units. Owner Jimmy Yates says he hopes to have the storage units ready to rent this year.

everyone else with construction plans, he has seen the wet weather delay his project.

Jimmy says more mini storage is needed and has enjoyed success with storage units in the Morrison area. Custom Construction has been busy in recent years doing environmental projects such as closing two landfills in DeKalb County and filling in mines in the region which are no longer in use.

I want to thank the kind readers who noticed the steel framework and asked me about what was being built there. The answer is it will be a mini storage facility.

SPEAKING OF QUESTIONS ...

I've written about this a couple times before but I'm

still getting asked about the building that's going up next to Applebee's. So I thought I'd provide this brief refresher.

The structure that's now on its way up at Cumberland Plaza will soon be home to an Aspen Dental office. Aspen Dental operates in 33 states and has some 550 franchised facilities.

According to the Aspen Dental website, the company has nearby offices in Cookeville, Murfreesboro and Tullahoma. It has 27 locations in Tennessee. The new dental office is expected to open this year.

BLURB ON HOUSING

During their monthly meeting in March, members of the Industrial Development Board discussed housing needs in Warren County. Two needs that were mentioned are: 1) quality apartments and 2) upscale housing.

Residential construction has indeed taken flight in recent years, but board members noted that new homes being built are primarily under \$150,000. There's a lack of new home construction in the \$150,000 to \$250,000 range, they said, and that's a major deficiency.

With home prices climbing higher, \$250,000 doesn't get you as much house as you might think. Back 25 years ago, \$250,000 might have been a mansion, but it's not anymore. It was also pointed out that traditional ranch homes are not popular with the younger generation.

When it comes to apartments, board members said there aren't many nice complexes around town. There are a couple, but most of our apartments tend to be rundown, or as Confederate Railroad says, "a little on the trashy side."

There's much talk nationally about improving our infrastructure and IDB members said that would certainly help locally because the lack of sewer is holding back some potential residential projects. Currently, sewer is only available for residents in the cities of McMinnville and Morrison.

If there was sewer in more outlying areas where land is available, it could likely lead to an upscale neighborhood being constructed, or a new apartment complex. But without sewer, those projects struggle to gain momentum.

THAT'S ALL FOLKS

Thanks for reading and keep those business ideas coming. I can be reached by phone, 473-2191, or by email, editor@southern-standard.com.

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How can I collect without an attorney?

DEAR BRUCE: I had to take my ex back to court on a financial matter (without an attorney), and the judge sided with me and ordered a judgment against her. Since I did this without a lawyer, how do I enforce it against her? The legal system is designed by lawyers to benefit lawyers. I need advice without paying someone \$300 an hour or more to resolve this.

— G.F.

DEAR G.F.: I understand your feelings regarding attorneys and their high fees, but I am sure they can give you many reasons why those fees are justified.

You can do the research and find out what is called for in your state and then put it to work for you. For example, you might have to file in small claims court if the amount isn't sufficient to justify a major court action. Otherwise, you need to come to the understanding that it may be necessary to use an attorney. Unfortunately, that's the system we live under.

DEAR BRUCE: I have a 2006 Nissan I want to sell to get a newer vehicle. It's worth only around \$4,000. It's in mint condition except I

SMART MONEY

BRUCE WILLIAMS

just noticed the airbag light came on. I took it to be checked out and found out it's going to cost \$700 to fix. I don't want to put any money into the vehicle; I just want to sell it.

Can I sell the vehicle privately or to a dealership with the airbag broken, and should I get a signed document showing the buyer knew about it when purchased?

— G.C.

DEAR G.C.: In many states there is a law that if you know a repair is necessary, it must be divulged to the potential buyer. In other states not only does it have to be divulged, but also satisfied and repaired before you can legally transfer a title. The question is what is required in your state? A little research online should answer that question.

Send questions to bruce@southern-standard.com.