## Huizenga started with trash, became billionaire

**MIAMI (AP)** — College dropout Wayne Huizenga started with a trash hauling company, struck gold during America's brief love affair with VHS tapes and eventually owned three professional sports teams.

Huizenga owned Blockbuster Entertainment, AutoNation and the world's largest trash hauler, and was founding owner of baseball's Florida Marlins and the NHL Florida Panthers. He bought the NFL Miami Dolphins for \$138 million in 1994.

The one thing he never got was a Super Bowl win.
Huizenga died late Thursday, according to Valerie Hinkell, his longtime assistant. He was 80.

The Marlins won the 1997 World Series, and the Panthers reached the Stanley Cup Final in 1996, but Huizenga's beloved Dolphins never reached a Super Bowl while he owned the team.

"If I have one disappointment, the disappointment would be that we did not bring a championship home," Huizenga said shortly after he sold the Dolphins to New York real estate billionaire Stephen Ross, who still owns the team. "It's something we failed to do."

Huizenga earned an almost cult-like following among business investors who watched him build Blockbuster Entertainment into the leading video rental chain by snapping up competitors. He cracked Forbes' list of the 100 richest Americans, becoming chairman of Republic Services, one of the nation's top waste management companies, and AutoNation, the nation's largest automotive retailer.

"You just have to be in the right place at the right time," he said. "It can only happen in America."

For a time, Huizenga was also a favorite with South Florida sports fans, drawing cheers and autograph seekers. The crowd roared when he danced the hokey pokey on the field during an early Marlins game. He went on a spending spree to build a veteran team that won the World Series in only the franchise's fifth year.

He turned a nifty profit by selling the Dolphins and their stadium for \$1.1 billion, nearly seven times what he paid to become sole owner. But he knew the bottom line in the NFL is championships, and his Dolphins perennially came up short.



Trash collector turned billionaire businessman Wayne Huizenga died Thursday.

Harry Wayne Huizenga was born in the Chicago suburbs on Dec. 29, 1937, to a family of garbage haulers. He attended Calvin College in Grand Rapids, Mich., but dropped out and began his own garbage hauling business in Pompano Beach, Fla., in 1962. He would drive a garbage truck from 2 a.m. to noon each day, then shower and go out and solicit new customers in the afternoon.

He eventually bought out several competitors, expanding throughout South Florida. In 1968, he merged with the Chicago sanitation company his uncles owned, creating Waste Management Inc., which eventually became the world's largest trash company.

He resigned from the company in 1984, taking \$100 million in stock.

But retirement bored him and he soon began buying dozens of small businesses like hotels and pest control companies. In 1987, a business partner persuaded him to check out Blockbuster, a small chain of video stores. At the time, video stores were mostly locally owned mom-and-pop operations. Huizenga didn't even own a VCP.

"I had an image of them being dark and dingy and dirty types of adult bookstores," he told The Miami Herald. "But when I finally saw a Blockbuster store, it opened my mind."

The stores were clean and carried 10,000 titles, 10 times more than the typical corner video store. He loved the concept and thought it could become the McDonalds of video. He and two partners bought 43 percent of the business for \$19 million and he became chairman and president. By 1991, the chain had grown to over 1,800 stores, with one opening every 17 hours, on average.

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