



From left, Jean Miller, Pamela Minton and Kala Adcock were selling signs and other handmade items from their booth Christian Burlap Girls. It's the fifth year they've been at the fair.



Gary Steele has a booth under the grandstand to promote his karate studio. He also offers a fair special to encourage people to begin taking karate lessons. Steele, left, is pictured with WCMS seventh-grader John Young.

Business Pulse

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and can say it was pretty stout and black.

CRAFTY SIGNS A HOT SELLER

The fair serves as one of four events for Christian Burlap Girls, a family owned and operated craft business. Handmade signs with clever or inspirational sayings are clearly the No. 1

seller, the ladies say.

"We made enough to pay our booth fee the very first weekend," said Pamela Minton, who says this is their fifth year at the fair. "We work hard to keep our prices low and we have repeat customers every year."

If you missed them at the fair, Christian Burlap Girls will be at the Civic Center craft fair in November. They

also do shows in Woodbury and Altamont.

"We do it all by hand so we take special orders," said Kala Adcock, who says they can put any saying on a handmade sign, although they won't use foul language.

There was some friendly ribbing about who is really the backbone of the operation. "I do all the work,"

joked Tim Minton, who is Pamela's husband.

When they're not making crafts, you can find them talking about community events. They are especially interested in the bridge on Hennessey Bridge Road and wonder why construction work is taking so long.

GARY STEELE KICKS UP BUSINESS

Legendary karate instructor Gary Steele was busy talking to prospective students from his booth under the grandstand promoting his karate studio. Gary was offering a fair special for \$19.95 for anyone curious about giving karate a try.

"I started coming out here because fair week was so slow I would never get any new students," said Gary. "And the students I did have wouldn't come because they'd be at the fair."

Gary says he's had his fair booth since 1985 and said he might get 10 new students.

"This makes it easy," said Gary, who said it's hard to beat having access to so many fair visitors. Gary Steele Karate can be reached at 473-KICK.

CAVE A BRIGHT LIGHT FOR TOURISM

Kelly Roberts was busy manning the Cumberland Caverns booth under the grandstand and publicizing one of Warren County's greatest tourism attractions.

She said Cumberland Caverns is blessed to have so much support from the Warren County community.

"Local residents like to show us off to their out-of-town guests," said Kelly. "If they have visitors, the cave is where they come. And if they can hit it during a concert weekend, it's gravy."

The cave is in its first year of offering the Cumberland Caverns Live concert series. Outside of music, the cave has spectacular underground beauty and should definitely be on the to-do list for anyone visiting Warren County.

THAT'S ALL FOLKS

As we recover from the exhilaration of the Warren County A&L Fair, may we return to our normal resting heart rate and prepare to embrace life as usual. That means reporting all your business tips to 473-2191.



It was a coffee rush for Keri Morton, right, at her booth under the grandstand at the fair. Keri was selling Black Rifle Coffee and received help from student Luke Duncan.

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