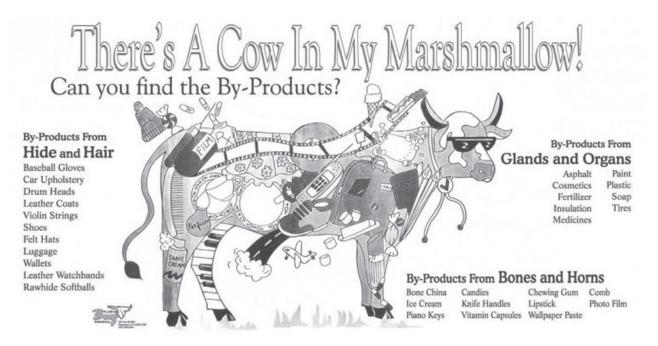
NATIONAL BEEF MONTH

Most likely, you've heard the saying "Beef. It's what's for dinner." (You can probably even hear the "Rodeo" music by Aaron Copeland playing in the background.) Well, that saying is especially true in May, as we celebrate National Beef Month in Kansas.

Beef and its by-products have an immense impact on our society, not only in Kansas but around the world. It's found in the hamburger you cook on your grill, the gelatin that composes the marshmallow you roast, the gum you chew, the medicines you take, the soap used to wash your hands and in many other products. Its impact in our everyday lives is immeasurable.



Beef also is a primary source of numerous vitamins and minerals that are essential for a healthy lifestyle. This list includes protein, vitamin B-12, zinc, iron, phosphorus, selenium, and many more! In fact, a 3-ounce serving of lean beef accounts for less than 10 percent of a 2,000-calorie diet, yet supplies more than 10 percent of the daily value of those vitamins and minerals.

As you can see, there's plenty to appreciate when it comes to beef. So celebrate National Beef Month by dusting off your grill and sharing some delicious steaks and hamburgers with family, friends and neighbors! To get the party started, give the recipes on page 3 a try.

Beef farmers and ranchers make significant contribution to societal, economic fabric of Kansas

Delicious, Nutritious Food is Just the Start

Many products get publicity and special recognition during the year. But in Kansas, if any product deserves its own month, it's beef. That's why Kansas Governor Jeff Colyer has declared May as Beef Month in the state. This declara-

tion makes this the 34th consecutive year beef has received this honor.

According to Kevin Thielen, executive director of the Kansas Beef Council, the value of beef to the economy and social fabric of the state is remarkable. "With

more than 6.3 million cattle on ranches and in feedyards in the state, Kansas ranks third in the country" says Thielen. "That's more than twice the state's human population. Kansas cattle producers are proud of the nutritious, delicious beef they help bring to tables in this state, across the country and around the world."

Kansas has about 46 million acres of farm ground. Not all of this land can be used to grow crops, however. Grazing cattle is an ideal technique for efficiently utilizing grasses and plants growing on over 15.5 million acres of Kansas pasture and rangeland. These acres would be wasted if not for ruminants like cattle that can turn these resources into essential protein and nutrients for humans.

Kansas also ranked second in fed cattle marketed, with 4.94 million in 2017. Beef cattle and calves represented 50.8% of the 2016 Kansas agricultural cash receipts.

The effect of the beef industry on employment is significant as well. According to the American Meat Institute, Kansas companies that produce, process, distribute and sell meat and poultry products employ as many as 19,798 people, while generating an additional 50,852 jobs in supplier and associated industries. These include jobs in companies supplying goods and services to manufacturers, distributors and retailers, as well as those depending on sales to workers in the meat industry.

The product they help bring to market is one that contributes substantially to the human diet. Beef provides 10 essential nutrients, including zinc, iron, protein and B vitamins. It does all this for only 150 calories per 3-ounce serving. In fact, a serving of beef provides the same amount of protein as three servings (1 ½ cups) of cooked black beans – which have 341 calories.

see CONTRIBUTION page 5



COMPANY

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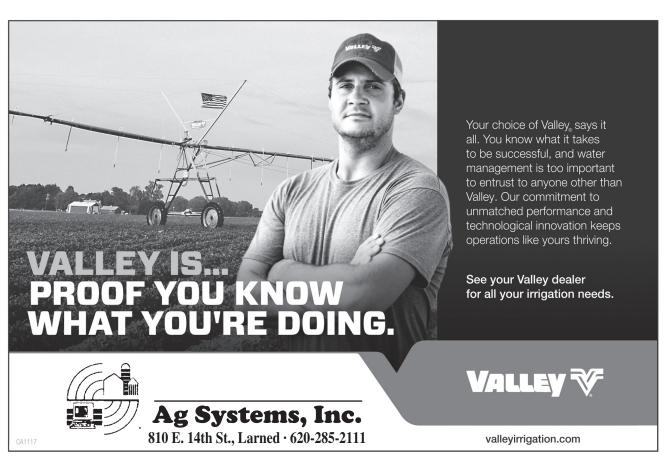
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Kansas ranchers and feeders are committed to producing beef responsibly and sustainably, Thielen says. But beef production refined over many generations is only part of the story. Producers also keep consumer needs and wants top of mind.

"While all aspects of beef raising and processing are important, producing beef that is delicious, safe, wholesome and nutritious is 'job one' for our industry," Thielen said. "After all, producers of beef are also consumers of the beef they produce. They're proud of their role in this terrific food that so many people enjoy."





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