

Unique custom home building

By Linda Dillon

Over the years, JMJ Custom Homes has won numerous awards for all home sizes in the state of Kentucky. The Custom Home builder is a family owned and operated business in Owensboro, KY that performs all levels of home building and renovation. Builder and remodeler, Rick Bivins, founded JMJ Custom Homes 25 years ago and in an article from Home Builders Digest, it stated JMJ Custom Homes is a welcome change for many homebuyers looking for a more personal experience. "We offer start-to-finish solutions for every project," says Rick Bivins, owner of JMJ Custom Homes. "Our full service residential construction company is committed to designing a home that exceeds our clients' expectations. We ensure each home is built with top contractors and quality materials."

In addition to custom homes, JMJ offers interior or exterior home renovations, including bathroom and kitchen remodeling, home additions, and more. The family-run company builds custom residences throughout the Owensboro area, and Bivins still personally oversees every project. They've won numerous awards for new builds, home designs, and remodeling projects, and many of JMJ's homes have been featured in the region's annual Parade of Homes in Owensboro. JMJ Custom Homes won each year in all 4 categories that it was entered in the Home Builder's Association of Kentucky's Design and Remodeling Awards. The categories included homes over 5,000 sq. feet, homes 2,000-3,000 sq. ft., remodels, and additions. One of JMJ homes was also featured in Kentucky Homes and Gardens Magazine.

Q & A with Kristin Bivins, Director of Marketing & Sales, JMJ Custom Homes

Linda: What means and methods will JMJ use to determine the exact cost of a home?

Kristin: "JMJ bids out each home that we build in a very detailed process. We don't just ballpark a figure for a house, we actually bid each individual room."

We have a very detailed spec sheet we go over with each client to get a feel of what they are looking for in each room. We take the time in needs in the beginning to give our homeowners an honest bid estimate."

Linda: How does JMJ help the homeowner choose a custom design?

Kristin: "Rick designs 95% of our homeowners house plans. His eye for design blows people away. He truly designs each of our JMJ families their perfect home based on their style, needs and budget. Our Homeowners love it!"

Linda: How does JMJ report construction progress and discuss the timeline?

Kristin: "JMJ uses a homebuilder app with each of our homes that the homebuilder gets full access to. It includes a calendar with a schedule from start to finish that has helped all of our projects work more streamlined and helps the subs know exactly which week they will be starting on this project. The schedule can vary based on the time of year, but we give a very close time line of when the home will be finished from the beginning. The homeowners use the app to see exactly what gets accomplished each day with pictures of the progress as we go. The app includes all details with the project, such as, the calendar, progress updates, to do list, financial information and more."

Linda: How do you service your warranty once the construction is complete?

Kristin: "Each item in the home is different, we put together a warranty folder for all the appliances, insulation, HVAC, etc. This allows the homeowners have full access to all home warranties."

Linda: Can JMJ provide a referral list of past clients and will the homeowner be allowed to possibly contact the clients to hear their stories, or visit their house?

Kristin: Yes, we provide a list of references that we give clients and also take pictures of all of our homes to show future clients examples of our work". We do not typically ask to bring new clients into past homes out of respect for the family living there, but there are situations where we do ask if someone is not familiar with our work or from out of town. There are testimonials on our website if our clients who wish to read actual quotes".

Linda: How do you qualify the competency of the subcontractors who will work on my project?

Kristin: "A lot of the sub-contractors we use have been with us since the beginning. Rick is very "hands on" and on the job site over seeing everything. He looks at their work to make sure its up to our standard - high-end quality. After 25 years we are fully confident in all of our sub-contractors and their work."



JMJ CUSTOM HOMES

"Building Dreams on Solid Ground"



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