

Taxidermy (Continued from Page 14)

increase rates at a minimum of the inflation rate they will unintentionally be taking a \$15 pay cut per deer. When this data is extrapolated over many years it often becomes apparent that the studio has taken a pay decrease due to inadequate rate calculations. Original Rate X

Inflation Rate X Number of Years added to the original rate. This is unfortunately a sobering moment for many taxidermists as they look at these numbers and determine they are making less money than they did 10 years ago!

Let's say Joe Taxi charged

\$500 in the year 2000. To determine whether he is making more, less or the same as he did in 2000 we will calculate.
 $\$500 \times 2.95\% \times 18 \text{ Years.}$
 $(500 \times .0295 = \$14.75 \times 18 = \$265.50)$. This means if Joe charged \$500 in the year 2000, a very

respectable rate at the time he must now demand \$765.50 merely to earn the same rate he did 18 years ago.

Rate X .0295 (2.95%)
 X #Years + original rate = the minimum amount the studio needs to charge to

(See TAXIDERMY, Page 22)

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