

Triton Foundation Repair elevates the industry

By Jayson Knight

Triton Foundation Repair, owned and operated by Jeff Wedig, is located at 115 Snow Drive in Newcastle, and offers a long list of services.

"We do floor joists, crawlspaces, and we're primarily known as a piercing company," Wedig said. "I'm a pier guy. The realtors will say 'I've got a pier guy,' and what that means is we drive steel piers down into the ground underneath the foundation and then we lift the concrete footing back up and put it back in place."

Wedig, himself, began working in construction when he was becoming a teenager.

"I started helping out with the apartment complex my mom managed when I was 12 or 13," Wedig said. "I got out of college, did the suit-and-tie job thing for a while. I was really good at it, but it wasn't my jam, so I got back into doing construction. I started getting older, and bored with the kind of construction I was doing. I decided I wanted to do something else, so I went online and I actually found a spot as a crew chief for a foundation repair company. I interviewed, got the job, and I worked for that company for about six months probably. I got recruited by a guy out of Dallas who ran a foundation repair company, and I ended up going to work for him as a salesman. I worked for him for about nine years.

"Within about a year, I was a sales manager and I managed four states and I had between four and six sales guys and eight to ten crews that worked under me. He passed away from cancer six and a half years ago. When he died, I didn't want to take everything I had learned and go to work for someone else, so I just started Triton with a couple pallets of material in my backyard. I already had a reputation in Oklahoma City, but also elsewhere."

Despite Wedig's success in sales, he's no pitchman. He's just a man with undeniable skill.

"I knew enough about construction to be able to have conversations with people, but I was also versatile and

seasoned enough to be able to explain what this is about. Most people have no idea what we do, because this is the hardest construction job I've ever seen. It's a tough business. I've done everything from roofing, concrete, drywall, masonry, to handiwork, maintenance, all that stuff. This is absolutely the hardest work. And we cover the whole state.

"We started as a piercing company. That's what we're known for, but we're different from other piercing companies. We actually have about 16 different services that we offer. We have a drainage division, we do wall ties, slab injections. We take care of driveways, patios, decks, sidewalks, and parking lots."

Wedig said his favorite part of the job used to be stepping back and taking pride in his work, but now he says his favorite part is just talking to people.

"I ran five appointments personally this morning, and I evaluated five residential properties. I did not bid a single service on any of those," he said about 2 p.m. Wednesday, Jan. 27. "While I was at those properties, I talked to everyone of them about the importance of gutters and drainage. People empty out their savings to pay other companies to fix their house, but what these other guys don't do is educate people about how to maintain their foundation with proper drainage, proper grading, watering their foundation during the summertime, and all of the things people can do to prevent needing a foundation repair company. When I found that out years and years ago, I started adding services that were more maintenance and education oriented, instead of just telling people 'You need to buy piers.' And now, we do a tremendous amount of drainage and gutters. I teach CE (continued education) classes to real estate agents, brokers, home inspectors, property investors, and people in those professions thank me for keeping their clients from getting ripped off."

For more information about what Triton Foundation can do for you, if necessary, call (405) 437-9031.



A Triton Foundation repair employee operates an articulating radial arm saw during a construction project. Triton Foundation Repair, owned and operated by Jeff Wedig, is located at 115 Snow Drive in Newcastle, and offers a long list of services. For information about what Triton Foundation can do for you, if necessary, call (405) 437-9031.

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