

“There are many different profiles and designs and different glasses for doors. If you have a foyer that is blocked off and you cannot see directly into a family room, you can use a clear glass, which is really nice, or if the door shows into your great room where your family gathers at night and you want privacy, then we use privacy glass, which still lets natural light in but it obscures the view of people out walking or people driving by,” said Poynter.

**Different woods for doors**

Poynter says 80% of his doors are mahogany. “There are so many different mahoganies prevalent out there, it’s such a beautiful wood, you can get oak look, an ebony look and every-

thing in between.” You can get canyon brown, grays and the nice thing about mahogany, he said, is that it’s a nice wood but does have somewhat of a loose grain, which absorbs the stain. “You get a great look with the stain, but the most important part is your finish,” Poynter said. “That’s your polyurethanes you use, and also now with the water based polyurethanes they penetrate into the door well, which it didn’t used to when it was an oil based polyurethane – it just kind of laid on the surface, so what this does is it penetrates into the wood and it protects the door tremendously. That’s one reason why we use so much mahogany.”

**How do you get started?**

To get started with your new door decision, Poynter tries so make it as easy as possible. “We set up a meeting initially and I like you to bring a few pictures of your entry; the inside, outside, and a picture of your entire house. The reason is I like to see the color of your roof, shutters and the line of your home. This gives me an idea and a starting point to show you doors that I think will be extremely



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