

SOMETHING

FOR

Hagan's Outdoor Equipment

EVERYONE

by Ralph Dickerson

Being from a small town, rural county with varied terrain, helps Clint in his job at Hagan's Outdoor Equipment Clint McManaway manages the Hagans Outdoor equipment store on Salem Drive in Owensboro. He started with the store about 10 years ago.

"Sales is a passion of mine," Clint said. "Matt, the owner, and I have been good friends for a long time. He saw an opportunity to bring me on, it looked like a good opportunity and it has worked out great so far."

Clint hails from Hancock County, and lived here for many years. His parents are Donald "Duck" McManaway and Marlene. He lived in the Easton area, about a mile and a half from Claude Boling Hill.

"We rode bikes and sleds down that hill," he said.

Today Clint, his wife Emily and their four children live in Knottsville in Daviess County. His father "Duck" McManaway still lives in the southern part of Hancock County.

Being from a small, rural county with varied terrain helps Clint in his job at Hagan's. When a customer comes into the store neither he nor his salespersons try to sell the most expensive piece of equipment to a customer. Knowing that each person's needs vary, they find out what those needs are first, whether it is selling a tractor, tiller or a lawn mower.

"When a customer comes in we ask 'how much are you mowing, and what are you wanting to accomplish with it?" he said. "We like to evaluate the customer's needs first, and then make suggestions."

Hagan's offers a little bit of everything from push mowers up to 150-HP tractors to anything in between. The business offers gas and battery powered trimmers, hedge trimmers, axes, leaf blowers and chainsaws. In addition, Hagan's offers rental equipment for the do-it-yourself projects, and also sells construction equipment.

"We are a full service dealership," Clint said. "When we sell