

Spotlight on Commercial Contractors of Southwestern Illinois

IMPACT Strategies begins construction of new BJC Outpatient Center in Godfrey



A rendering of the new BJC Outpatient Center coming to Godfrey, Ill., with completion anticipated in Summer 2023. (Courtesy IMPACT Strategies)

IMPACT Strategies has begun construction on the new BJC Outpatient Center in Godfrey, Ill., at the intersection of Godfrey Road and Celesta Street. The new 20,000 square-foot outpatient clinic is the firm’s eighth project for BJC HealthCare.

A groundbreaking ceremony was held Nov. 7, 2022, which was attended by senior representatives from BJC HealthCare, SCOUT Capital Group, IMPACT Strategies, Inc., Archimages Architects, and Midwest BankCentre, along with community members, and Godfrey Mayor Mike McCormick.

“We are honored to continue our long-standing relationship with BJC on

this exciting new project,” said Mark Hinrichs, president at IMPACT Strategies. “Being included early in the process has allowed us to assist with comprehensive planning and to serve as an experienced resource throughout design development and pre-construction. It’s one of the many ways we bring added value.”

SCOUT Capital Group of St. Louis, Mo., led by Chris Zoellner, is the developer for the outpatient center. IMPACT Strategies is working in collaboration with SCOUT and BJC to complete both the exterior construction and interior buildout of the space.

The clinic is on schedule for completion in Summer 2023.

Contegra Construction Co. has a bright future as an employee-owned company

By ERIC GOWIN, Founder/CEO Contegra Construction Co.

Twenty years ago, Contegra Construction was comprised of a single double-wide trailer in the vast expanse of the 2,300-acre Gateway Commerce Center in Edwardsville, Ill. Last year, we had our best year ever as a commercial/industrial builder, earning \$440 million in revenue with construction projects in 27 states and a vision fortified as a new employee-owned company.

We had been contemplating the creation of an employee stock ownership plan (ESOP) at Contegra for many years. The overall health of the business and our strong project backlog made the timing right to reward our employees for consistently putting our clients first in everything they do. Our national clientele will appreciate this new phase of service that binds our employees even more to achieving customer goals. When our clients succeed, we succeed.

We created our ESOP with several things in mind:

From the get-go, Contegra has been a firm that learns as much from our clients as we build for them. Each project contains pieces of knowledge that we can apply to proficiently advance future projects. An ESOP binds employees even more to that cultural underpinning.

Our strategy has always been to establish a culture of doing business focused around creating the best experi-

ence for our customers. As an employee-owned firm, our professionals are even more personally dedicated to creating this experience by taking a personal stake in the future of our business.



Eric Gowin

We are in a much better position to attract and retain the best and brightest talent, giving them a real stake in our success and those we serve.

Perhaps most importantly, employee ownership improves our ability to adapt to the nation’s building needs, something that we’ve embraced since our founding. Last year, we completed our first “reshoring” project – a complex retrofit of a warehouse for Columbus, Ohio-based American Nitrile. It brings the much-needed manufacturing of four billion medical/research gloves annually back to the United States.

Over the past 20 years, we have been one of St. Louis’ fastest-growing companies. That was never our intent. Rather, we embraced a more methodical approach that continuously improves our solution-driven services. Now we are in a better position with the ESOP to tap the best ideas from our employees to fortify a bright future for Contegra and those we serve.

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